

Virtual Reality 2023: Building Relationships and Soliciting Planned Gifts in the new Hybrid Environment

Beth Delaney, MSW, MS
University of Pennsylvania, Office of Gift Planning
delaney@upenn.edu; 215-908-3605
<https://www.linkedin.com/in/beth-delaney-4762a813/>

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Crutchfield, L.R., and McLeod Grant, H. (2012). *Forces for Good: The Six Practices of High-Impact Nonprofits*. San Francisco, CA: Jossey-Bass.

2. The 5 Love Languages®

<https://www.5lovelanguages.com/> Includes free online quiz (singles, couples, children, teens, military, etc.), books, etc.

3. Give and Take by Adam Grant

<https://www.adamgrant.net/#!selfgivertaker/c10x3>

<https://www.adamgrant.net/quizzes/give-and-take-quiz/> Free online quizzes (for *Give and Take* and several other books), articles, newsletters, podcasts, etc.

Grant, A. M. (2013). *Give and Take: A Revolutionary Approach to Success*. Viking Press.

TED Talk: Are you a giver or a taker?

<https://www.youtube.com/watch?v=YyXRYgjQXX0>

Grant, A. M. (2011). *How customers can rally your troops: End users can energize your workforce far better than your managers can*. Harvard Business Review, June: 2103.

4. High Quality Connections

Dutton, Jane. (2003). *Energize Your Workplace: How to Create and Sustain High-Quality Connections at Work*. San Francisco, CA: Jossey-Bass.

36 questions to fall in love - 36 love questions tested (cosmopolitan.com)

How to practice gratitude fundraising: 6 new ideas - Classy

5. Appreciative Inquiry

Cooperrider, D., Whitney, J.M., & Stavros, J.M. (2008). *The Appreciative Inquiry Handbook: for Leaders of Change* (2nd Edition).

Jones, Valerie M. (2018). *Nonprofit Hero: Five Easy Steps to Successful Board Fundraising*. Rowman & Littlefield, Lanham, MD.

Stoltzfus, Tony. (2008) *Coaching Questions: A Coach's Guide to Powerful Asking Skills*. Pegasus Creative Arts, Virginia Beach, VA.

6. Business

<https://knowledge.wharton.upenn.edu/article/creating-authentic-connections-in-virtual-teams/>

What Our Brain Activity Reveals About Improving Workplace Culture - Knowledge at Wharton (upenn.edu)

The Power of Reconnection — How Dormant Ties Can Surprise You (mit.edu)

Why Hybrid Work Will Reign in 2023 - Knowledge at Wharton (upenn.edu)

7. Education

Pedagogical Best Practices: Residential, Blended, and Online | Teach Remotely (harvard.edu)

Best Practices for Virtual Learning | RTI

Virtual learning 2.0: 6 takeaways from two years of online learning | Penn GSE (upenn.edu)

10 Best Practices for Delivering Virtual Training (qualitycontactsolutions.com)

5 Common Virtual Learning Issues and Solutions - Learning Rebels

12 Best Practices in Online Teaching and Learning | Psychology Today

[15 Best Practices And Virtual Training Tips For Trainers | EdgePoint Learning](#)

[9 strategies for effective online teaching \(pearson.com\)](#)

[\(PDF\) Best Practices in Online Education \(researchgate.net\)](#)

[8 Strategies to Improve Participation in Your Virtual Classroom | Edutopia](#)

[Marzano 13 Teaching Best Practices for Virtual, Blended, and Classroom Instruction | Edmentum Blog](#)

Additional resources

Meredith Myers, PhD. Organizational Behavior, University of Pennsylvania, Building Nonprofits that Thrive (2016 graduate course in the School of Social Policy & Practice, Masters of Science in NonProfit Leadership)

Executive Director, Job Crafting LLC, which develops and distributes tools to help people thrive at work. Our tools are based on our own academic research. <https://jobcrafting.com/>

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[https://knowledge.wharton.upenn.edu/article/what-our-brain-activity-reveals-about-improving-workplace-culture/?utm_campaign=KatW2023&utm_medium=email&utm_source=kw_campaign_monitor&utm_term=9-20-2023&utm_content=What Our Brain Activity Reveals About Improving Workplace Culture](https://knowledge.wharton.upenn.edu/article/what-our-brain-activity-reveals-about-improving-workplace-culture/?utm_campaign=KatW2023&utm_medium=email&utm_source=kw_campaign_monitor&utm_term=9-20-2023&utm_content=What%20Our%20Brain%20Activity%20Reveals%20About%20Improving%20Workplace%20Culture)