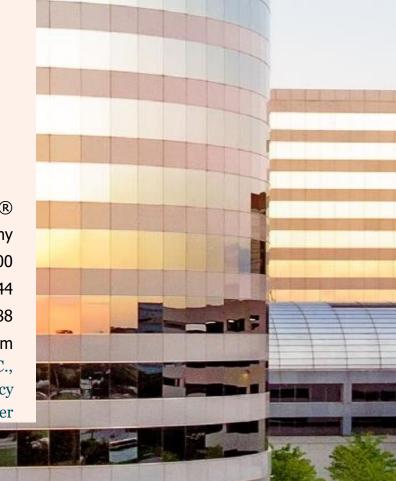
#### Advanced Planning Group 10 Advantages of Donating Life Insurance

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#### Disclaimer

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- 1. Your Gift May Be Maximized
- Continue your current outright cash gifts
  - -These are important for operations on a day-to-day basis
- Life insurance offers a significant gift
  - -This is a unique opportunity for leverage
- Life insurance can help create a major gift
  - -Turn a modest gift into a significant endowment





- 2. Your Legacy Lives On
- You get tremendous satisfaction helping worthwhile causes
- Life insurance can provide much for the charity:
  - Endow a chair
  - Create a scholarship fund for a school
  - Continue programs which depend on your bequest for support
  - Make a difference in the lives of others





- 3. Your Personal Assets May Remain Intact
- There is typically a modest invasion of capital when you give a gift of life insurance
- These gifts can be made with little or no impact on family finances or inheritances
- You will need income or other resources to continue paying the life insurance premiums, which should be deductible to you





- 4. The Charity Receives Your Gift Promptly
- Your gift of life insurance is not subject to probate delays or estate settlement costs
- Life insurance proceeds are often not subject to the claims of creditors.\*

\* Laws vary from state to state. Individuals should consult with their own tax and legal advisors regarding their particular situation.





- 5. Premium Payments May Be Income Tax Deductible
- Annual premiums paid for life insurance owned by a qualifying charity is income tax deductible to the extent allowed by law
- This can further reduce the cost of your life insurance gift
- Deductibility is limited to qualified charities





- 6. Your Qualified Charity Receives Your Gift Free of Taxes
- Income tax free death benefit paid to the charity
- Life insurance proceeds paid to a qualified charity generally will not be includible in your taxable estate.
  - If the charity is the owner of the policy; or,
  - When you own the policy and name the charity the beneficiary



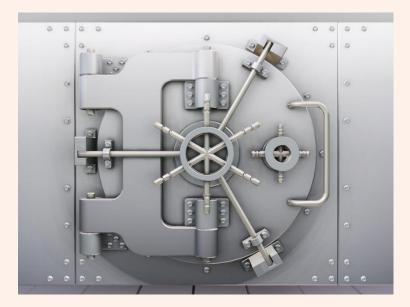
- 7. The Charity May Be Able To Access Cash While You're Alive
- The policy builds cash value during your life
- Cash values can be borrowed to help the charity meet expenses or emergencies\*



\* Policy loans accrue interest at the current rate and any such loans or withdrawals will decrease the cash value and death benefit

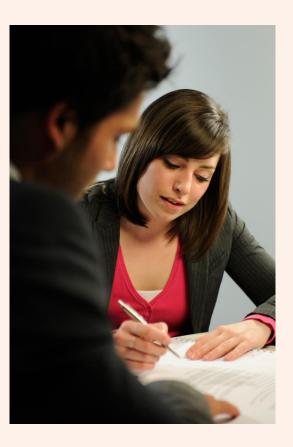


- 8. Your Privacy Can Be Protected
- Your gift can be confidential
- You can choose publicity or privacy





- 9. Simple To Arrange
- Your New York Life Agent can help
- Your agent can show you several ways to give the gift of life insurance
- You will know that your gift will be honored, as long as the premiums are paid





10. Your Life Insurance Gift Is Backed By New York Life

- Since 1845 New York Life has served the needs of individuals, families, businesses and charities
- As one of the nation's top insurance and financial institutions, New York
  Life has always honored its commitment to policy owners







#### **Thanks For Your Attention**

# **Questions?**





